

U.S. International Partner Program Spielwarenmesse Nuremberg 2017



About Time, Inc.

about-time.com

Products/Services:

Established in 1991 to exclusively distribute video game hardware, software and accessories into the Mexican and Latin American markets, About Time, Inc. (ATI) has grown its revenues from *six million* USD that first year to achieving well over *100 million in* subsequent years.

Seeking: To obtain distributors/ wholesalers to sell our product in Europe

Looking for: Wholesalers, Retailers, and Distributors

Countries: All of Europe **Location**: Hall 1 / D-06B



www.centerenterprises.com

Products/Services:

Manufacture of educational rubber stamps, stamp pads, & arts, & crafts

Looking for: Wholesalers, retailers and distributors

Countries: Europe, Middle East, Australia & New Zealand

Location: Hall 12.0 / F-02

Infant Learning Company

www.YourBabyCanLearn.com

Products/Services:

The Infant Learning Company is proud to be at the forefront of the early learning community. The Infant Learning Company is a family-owned company devoted to creating fun and entertaining products that stimulate learning in infants, toddlers, and preschoolers using Dr. Titzer's science-based approach. We are the makers of the Your Baby Can Learn!, Your Child Can Read!, and Your Child Can Discover! products.

Seeking: strategic alliances and potential customers

Looking for: We are always interested in Wholesalers and Retailers who may be able to continue selling

our products under an exclusive distributor or through us directly

Countries: Worldwide **Location**: Hall3 / A-04

Masterpieces Puzzle Company

www.masterpiecesinc.com

Products/Services::

21 year old company that manufactures jigsaw puzzles and wooden craft items mainly doing business in North America but now starting to expand internationally

Seeking: global retailers and distributors **Looking for**: Wholesalers, Retailers

Countries: Worldwide **Location**: Hall 12.0 / B-07-2





Ooly

www.ooly.com

Products/Services:

Unique gift and stationery company offering a variety of fun and functional products. Our goal is to design, develop and manufacture products that inspire creativity for all. Our tag line is "Create your happy" and we think our products all for customer to do just that!

Seeking: Finding new clients as well as potential distributors worldwide

Looking for: Wholesaler and Retailers

Countries: Worldwide **Location**: Hall 3A / C-15

Replogle Globes Partners LLC

www.replogleglobes.com

Products/Services:

Established in 1930 Replogle Globes Partners LLC has grown to become one of the world's largest manufactures of World Globes. From handcrafted masterpieces to educational globes Replogle has always taken pride in manufacturing the finest globes in the world. Constant attention to product development is a key factor in the success of Replogle and ensures that we can supply what is probably the largest range of world globes available in the market.

Seeking: Attracting new business, meeting with existing customers, reconnecting with past customers, introduction of new products

Looking for: customers within wholesalers/importers/mass market

Countries: Germany, France, Italy, Russia and Sweden in particular, but we welcome all contacts

Location: Hall 10.0 / C10

RoomMates

www.roommatesdecor.com

Products/Services:

RoomMates are removable and reusable peel and stick wall decals that stick to any smooth surface and remove safely without damaging your walls. Our wall decals and wall stickers feature your favorite designs and characters, and are available in styles from traditional to modern. Create the ultimate space with giant graphics, borders, growth charts, and more! Need something new or just want to change your seasonal decor? Wall decals are perfect — just peel and stick!

Seeking: Meet additional German (and pan-European) DIY, Furniture, Toy Independent Retailers. **Looking for:** Depends on the country/territory. Mostly looking for retailers to connect to our exclusive country importers/distributors

Countries: Eastern European **Location:** Hall 3.1 / E54

Rubbabu Inc

www.rubbabu.com

Products/Services: Rubbabu is a manufacturer and distributor of natural rubber foam toys. Our toys are unique for many reasons. They are made from a sustainable natural material - the sap of the rubber tree. They are soft and squishy, yet sturdy and durable, making them perfect for babies and toddlers. They have a soft velvety flocked surface that is great for sensory development. They are ideal for many kinds of special needs. We have won more than 40 prestigious awards including the Oppenheim Toy Portfolio Award, Dr Toy's Awards and The National Parenting Center's awards.







Looking for: distributors who are well established with a sales force, a comparable brand listing, and a specialty customer base. We need strong businesses who are medium in size.

Countries: France, Italy, Sweden, Finland, Norway, Portugal, Croatia, Lithuania, Slovenia, Slovakia,

Iceland, Dubai and the Middle East, Japan, Australia

Location: Hall 2 / A-03

Safari Ltd®

safariltd.com

Products/Services:

Safari Ltd® is an American owned, family operated manufacturer and worldwide distributor of educational toys. Our mission is to teach kids the importance of nature and its conservation through the joy of play, and we've been doing a solid job so far... Safari Ltd®'s authentic, hand-painted figurines have been inspiring children around the globe for three generations. Safari Ltd® figurines are made with the utmost artistic and precise integrity. Our group of sculptors meticulously research and study every animal's anatomy prior to creating a lifelike model. Each product is then manufactured in that model's likeness and hand painted with delicacy, making no two Safari Ltd® figurines exactly alike. This added layer of uniqueness is another reason kids, adults and collectors love our figurines!

Seeking: Safari Ltd® attends the Spielwarenmesse trade show to showcase their new collections, typically releasing around 100 new toy figures annually, and to connect with current and potential wholesale & distribution partners

Looking for: international distributors, wholesalers, and retailers

Countries: Worldwide Location: Hall 5 / A-30, B-31

Sullivan Products:

www.sullivanproducts.com

Products/Services:

Hobby products for the radio controlled model market. Sullivan Products has been in business since the late 1940s. We have exhibited at the Toy Fair for nearly 30 years.

Location: Hall 7A / D-104

Watchitude

www.watchitude.com

Products/Services:

Watchitude is a childrens toy and gift company currently specializing in watches and clocks

Seeking: We are looking for a European distributor to sell our product

Looking for: Retailers and distributors and sales agents

Countries: UK, Germany, Belgium, France, Switzerland, Spain, Portugal

Location: Entrance Mitte / D-04





watchitude